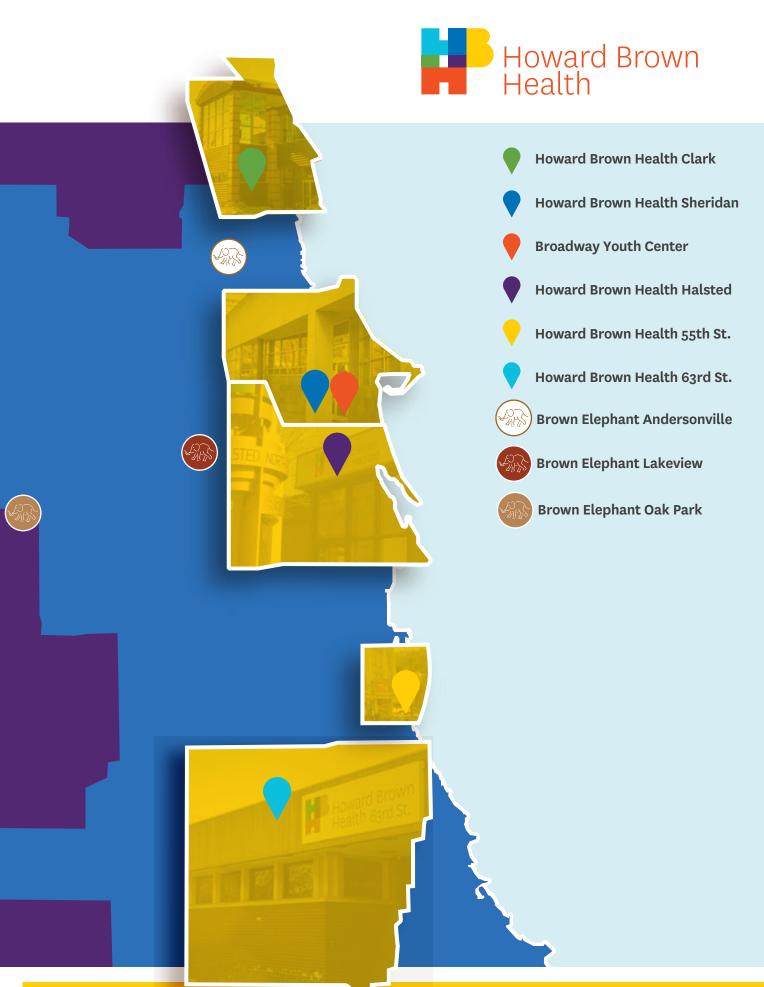


2016 Annual Report

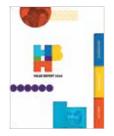




Dear friends,

Thank you for your support of Howard Brown Health's work to reduce health disparities for LGBTQ people. When we talk about healthcare equity for lesbian, gay, bisexual, transgender, and queer people, what we're fundamentally addressing is access: access to providers and services that are uniquely suited to our patients; staff that understand where a patient is coming from and who will work with them to plan for their health. At Howard Brown, 2016 was dedicated to increasing access to our innovative model of healthcare by focusing on affordability, service integration, and proximity.

By modifying our sliding-scale fee, Howard Brown is making visits to our clinics easier for people concerned about their budget. We see everyone, regardless of their ability to pay, and with our lowest nominal fee now just \$5, seeing a provider is more accessible than ever.



In 2016, we published our first Community Impact Report, and when we examined our service model and patient outcomes documented in it, we saw a pattern: our patients fare better when we holistically address the health of their minds, bodies, and souls. The data are clear: our patient-centered medical home - an integrated approach to wellness, offering on-site behavioral health and social services, in addition to affirming primary care services and community intervention and prevention strategies – results in vital and sometimes life-saving impact on LGBTQ health in Chicago.

Perhaps most importantly, Howard Brown Health has expanded its footprint in the Windy City. This year, we embarked on an ambitious plan: Out in the Neighborhoods ensures LGBTQ people across Chicago have access to affirming, non-judgmental, and high-quality health and wellness services. In addition to our flagship clinic in Uptown, we have added new clinics in Rogers Park, Englewood, and Hyde Park and added capacity to our clinic in Lakeview. In 2017, we are moving Broadway Youth Center to a dedicated home in Buena Park that allows for increased services and hours. This ambitious growth brings us closer to wherever our patients live, embedded in more communities that need a place that is safe, accepting, and proactive about their health.



Thank you for supporting Howard Brown, our doors are open to you, wherever you may live, and wherever you are in your healthcare goals.

Duke Alden, Board Chair David Ernesto Munar, President and CEO

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6500 N. Clark St. Chicago IL 60626 | 773.388.1600

Monday: 9 a.m. - 7 p.m. Tuesday: 10 a.m. - 7 p.m. Wednesday: 9 a.m. - 7 p.m. Thursday: 9 a.m. - 7 p.m. Friday: 9 a.m. - 5 p.m. Saturdays: 9 a.m. - 3 p.m.

Provided services to 1,501* people in 2016

Medical Providers

Alfred Torrence, MD, Site Medical Director

Eric Christoff, MD Magda Houlberg, MD Rick McEwan, NP Michelle Moore, NP Daniel Wood, NP

Behavioral Health

Erika Bielenstein, MA/NCC Megan Marker, LCSW

Services Offered

Behavioral Health Services
HIV Prevention/Treatment
Hepatitis Services
Insurance Navigation
Pharmacy
PrEP/PEP Navigation
Primary Care
Sexual Assault Survivor Services
Social Services
Walk-in Sexual Health Clinic

Howard Brown custom built the far north side clinic with our patients' needs in mind. Now offering a Sexual Health Walk-in Clinic, the new space is ready to serve the diverse residents of Rogers Park and surrounding areas.

Howard Brown Health Clark is open at

full capacity. A result of Howard Brown's designation as a Federally Qualified Health Center, the clinic opened in 2015 offering limited services until December 2016. The 15,000-square-foot facility includes 12 exam rooms, counseling rooms and space for other services. Howard



Brown shares the building with Gerber/Hart Library and Archives, which offers visitors and range of literary, cultural and historical preservation programming. Together the two organizations are creating a uniquely affirming destination for the LGBTQ community.

We bolstered our commitment to treat



hepatitis C. In 2016, Howard Brown Health streamlined the process to support screening, diagnoses, health education, monitoring, insurance navigation, and treatment for people living with hepatitis C (HCV). After several months of planning, we launched a new process to triage care for those most in need of treatment. In 2016, we hired a care coordinator who's entirely

devoted to the HCV project, allowing us to have better prioritization and triaging of patients with the highest need for medical treatment, resulting in 34 people being cured between July and March. In addition, we successfully enrolled 17 patients with hepatitis C eligible for treatment coverage through the AIDS Drug Assistance Program.



4025 N. Sheridan Rd. Chicago IL 60613 | 773.388.1600

Monday - Thursday: 9 a.m. - 7 p.m. Friday: 9 a.m. - 5 p.m. Saturday: 9 a.m. - 3 p.m.

Provided services to 13,254 people in 2016

Medical Providers

Cori Blum, MD, Site Medical Director

Sarah Assian, PA-C
Cory Brown, MD
Cathy Creticos, MD
Michelle Evers, NP
Sara Flanagan, NP
Aiden Harrington, CNM
Magda Houlberg, MD
Kristin Keglovitz Baker, PA-C
Josh Lopez, NP
Graham McMahon, MD
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Behavioral Health

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Sonila Sejdaras, Psy.D., LCSW
Hayley Van Serke, Psy.D.
Andrea Stein, LCSW
Trover Wilson, LCSW, CADC, MISA



Our busiest and most established clinic in Uptown is the hub of our behavioral health and social services, and boasts the highest number of patients per year for Howard Brown.

Walk-in visits increased exponentially. In 2016, our Sexual Health Walk-in Clinic experienced a 40% increase in visitors. This increase in patients has a broad impact on public health in Chicago and gives us the opportunity to see patients on their schedule.

We offer sterile syringe access to our transgender and gender non-conforming clients. Howard Brown partnered with the Chicago Recovery Alliance to launch the Safe Harbor Incorporating Needle Exchange (SHINE) program in our After Hours clinic for trans and gender non-conforming (TGNC) people. SHINE was developed as a harm reduction initiative and will dramatically increase clean needle access for TGNC people. SHINE is unique as a trans-affirmative program within a Federally Qualified Health Center.



Young people are supported in their health goals. In 2016, Howard Brown increased the number of youth ages 8-16 who received psychotherapy and the number of families who received support to initiate hormone therapy for TGNC youth under 18.

Our ongoing research studies provide vital information to pave the way for innovation in LGBTQ health. Dozens of studies involve participants from all over the city and region to improve access to PrEP, assess the needs of transgender women of color, and advance HIV prevention, substance use treatment, and healthcare communication strategies, among other areas of investigation.

Services Offered

Behavioral Health Services HIV Prevention/Treatment Hepatitis Services Insurance Navigation

Pharmacy PrEP/PEP Navigation Primary Care Sexual Assault Survivor Services Sexual Health Walk-in Clinic Social Services

*Startup year

P6 FY 2016 HIGHLIGHTS FY 2016 HIGHLIGHTS





4009 N. Broadway Chicago IL 60613 | 773.388.1600

Monday, Tuesday, Thursday, Friday: Social Services, 9 a.m. - 5 p.m. Clinical Services, Noon - 7 p.m. Group Services, varied schedule posted online at www.howardbrown.org

Provided services to 1,194 young people in 2016

Medical Providers

Cori Blum, MD, Site Medical Director Erica Gaddy, NP

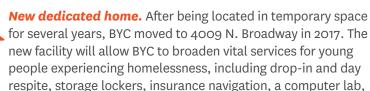
Behavioral Health

Kira Weidner, Psy.D.

Services Offered

Basic Needs
Behavioral Health Services
Computer Lab
Day Respite
Drop-in Services
GED Classes
Insurance Navigation
PrEP/PEP Navigation
Primary Care
Reproductive Healthcare
Sexual Assault Survivor Services
Social Services
Violence Prevention
Walk-in STI Clinic

The Broadway Youth Center (BYC) provides LGBTQ affirming healthcare, essential services, and a safe space for adolescents and young adults made vulnerable by homelessness and other life challenges. With expanded service offerings, longer hours and a new facility unveiled in 2017, BYC is poised to make a greater impact on the lives of LGBTQ youth than ever before.



in-house laundry services, shower facilities, classrooms, and expanded health promotion services.

Assault response program in the nation. The program addresses the unique needs, identities, and lived experiences of our community's sexual assault survivors from a holistic and integrative perspective. The new program, called in.power*, offers crisis intervention, short-term case management, support groups for youth and adults, sexually transmitted infections screening/treatment, and prevention services for people who have endured sexual assault. The program will incorporate legislative outreach to advocate for laws that streamline medical responses to sexual assault.





3245 N. Halsted St. Chicago IL 60657 | 773.388.1600

Monday: 9 a.m. - 5 p.m. Tuesday: 10 a.m. - 7 p.m. Wednesday: 9 a.m. - 7 p.m. Thursday: 9 a.m. - 7 p.m. Friday: 9 a.m. - 5 p.m. First and third Saturdays: 9 a.m. - 3 p.m.

Provided services to 9,225 people in 2016

Medical Providers

Patrick Gibbons, DO, Site Medical Director Abbey Baus, PA-C William Kvasnicka, PA Darcie McDonaugh, NP She Zhao, NP

Behavioral Health

Katie Jensen, LCSW Lindsey Martin, LSW

Services Offered

Behavioral Health Services
HIV Prevention/Treatment
Hepatitis Services
Insurance Navigation
Pharmacy
PrEP/PEP Navigation
Primary Care
Sexual Assault Survivor Services
Social Services

In the heart of Lakeview, offering affirming healthcare services on Halsted St. makes this clinic a convenient medical home for residents and visitors of Chicago's Boystown neighborhood.

More space for patient care. Completion of the expansion project at Howard Brown Health Halsted allows us to accommodate more patients and reduce appointment wait times. The clinic now includes a total of 10 exam rooms. The expansion was completed with no interruption to patient care.

We integrate mental health into the medical visit as part of our commitment to offer patients comprehensive primary

care. This year, our behavioral health team has significantly deepened the integrated care Howard Brown offers medical patients. Behavioral Health Consultants (BHCs) are now embedded in primary care teams to offer screening, brief and interventions and referrals to patients during their medical visit, with plans to expand the team of BHCs in 2017.



FY 2016 HIGHLIGHTS

FY 2016 HIGHLIGHTS





1525 East 55th St. Chicago IL 60615 | 773.388.1600

Monday: 3 - 8 p.m. Thursday: 1:30 - 6 p.m.

Provided services to 237* people from May 2016 through February 2017

Medical Providers

John Schneider, MD, **Site Medical Director** Andrew Richardson, NP

Services Offered

Case Management HIV/STI testing Insurance Enrollment Primary Care **Patient Navigation** Sexual Health Services Sexual Assault Survivor Services Our newest clinic in Hyde Park is growing. **Currently housed in a temporary space with** two providers, we're drawing plans to provide care all week at an expanded clinic location planned for mid-2017.

Partners for better health. At Howard Brown Health 55th St., we are building capacity to meet the needs of young gay men from lakefront communities on the South Side. Working in partnership with the University of Chicago's Center for HIV Elimination, Howard

Brown is braiding clinical care and services with the Center's testing, outreach, and group services to turn the tide of HIV among young southsiders.







641 W. 63rd St. Chicago IL 60621 | 773.388.1600

Monday: 9 a.m. - 5 p.m. Tuesday: 11 a.m. - 5 p.m. Wednesday: 9 a.m. - 7 p.m. Thursday: 9 a.m. - 7 p.m. Friday: 9 a.m. - 3 p.m. First and fourth Saturday of the month: 9 a.m. - 3 p.m.

Provided services to 1,023* people from May 2016 through February 2017

Medical Providers

Maya Green, MD, Site Medical Director Kendrick Clack, NP Zyra Gordon-Smith, NP Shemeka Irby, PA-C

Behavioral Health

Laura Craig, Psychiatrist Britt Hogden, LSW

Services Offered

Behavioral Health Services Community Outreach **HIV Prevention/Treatment Hepatitis Services** Insurance Navigation Peer Support PrEP/PEP Navigation **Primary Care** Sexual Assault Survivor Services Social Services

Our Englewood clinic opened in May 2016, helping to fill a gap for affirming and LGBTO-friendly health and wellness services on the South Side of Chicago.



Our Englewood clinic is open for business. Howard Brown Health 63rd St., solidified its place in the neighborhood in August with its festive open house. Attended by hundreds of community members and supporters, the event introduced Howard Brown to its new Englewood neighbors.

Our AIDS United outreach team is one of three in the nation. With financial

support from AIDS United, Howard Brown Health 63rd St., provides a peer-based program to help HIV-positive women of color engage or re-engage in clinical care and services. As one of only three U.S. sites selected for the federal program, we are deeply honored to help AIDS United define a successful model of care appropriate for women of color who are disproportionately affected by HIV/AIDS.



No More Shame and Blame. In October, Howard Brown Health hosted government officials including Dr. Deborah Birx, Ambassador-at-Large for Global AIDS Efforts, Congresswoman Robin Kelly, and Congressman Mike Quigley, for a free event and discussion on HIV stigma.

FY 2016 HIGHLIGHTS FY 2016 HIGHLIGHTS



Lakeview

3020 N. Lincoln Ave. Chicago IL 60657 | 773.549.5943

Seven Days a Week 10 a.m. – 6 p.m. Friday & Saturday Open Until 7 p.m.

Andersonville

5404 N. Clark St. Chicago IL 60640 | 773.271.9382

Seven Days a Week 11 a.m. – 6 p.m. Friday & Saturday Open Until 7 p.m.

Oak Park

217 Harrison St.
Oak Park IL 60304 | 708.445.0612

Seven Days a Week 11 a.m. - 6 p.m. Friday & Saturday Open Until 7 p.m.



Howard Brown's chain of Brown Elephant stores harness the compassion and generosity of our community – and a zeal for vintage shopping – to generate unrestricted operating revenue for our healthcare and wellness mission.

Our elephants move! Now with three moving vans rolling seven days a week, our dedicated crew of drivers and movers crisscross the city to pick-up donated furniture from charitable people de-cluttering their lives. To learn more or to schedule a pick-up, go to howardbrown.org/brown-elephant or call 773.549.5943 ext 1.

The Brown Elephant stores are busy. In 2016, generous donors and shoppers exceeded previous contribution levels and helped the stores generate 12% more revenue to help support Howard Brown's vital health and wellness services.

The Brown Elephant experience. At the Andersonville Brown Elephant, we completed a renovation of the interior and added a new stage for displays and events. The stage pays homage to the building's turn-of-the-century heyday as a grand movie theater. With historical molding and architectural details, the resale floor doubles as Howard Brown's "living room" for community events, educational seminars, and agency-wide gatherings, including Howard Brown's annual meeting.





The Big Orange Ball has quickly become a signature event for Howard Brown Health, with attendees making the most out of the opportunity to dress up for a good cause. 2016's event featured RuPaul's Drag Race season eight winner, Bob The Drag Queen as the host.

Garden of Eve, Howard Brown's spring fundraising gala for LBQ women, trans people, and allies is always the event of the season. In 2016, the event featured an aerialist, with music provided by Chicago's hottest DJs from Slo 'Mo.

The ribbon-cutting event commemorating the completion of the construction of our Rogers Park clinic featured remarks by U.S. Senator Dick Durbin and Congresswoman Jan Shakowsky, along with other local officials, community members and staff.

Our 2016 Annual Meeting, held at our Brown Elephant store in Andersonville, celebrated the completion of the store's renovation, and was an opportunity to honor Howard Brown staff and community partners.

Opening our clinic in Englewood was a milestone for Howard Brown Health in 2016. The ribbon-cutting event was attended by over 200 supporters including 20th Ward Alderman Willie B. Cochran; Illinois State Senator Jacquline Y. Collins, 16th District; Radio Talk Show Host Cliff Kelley from WVON 1690 AM; Radio Host Joe Soto V-103 FM/ Clear Channel; and Grammy Award nominated DJSteve "Silk" Hurley. By bringing affirming, quality healthcare to the south side of Chicago, more people will gain access to Howard Brown's full-spectrum of services.





P12 FY 2016 HIGHLIGHTS FY 2016 HIGHLIGHTS

FINANCIAL STATEMENTS

STATEMENTS OF FINANCIAL POSITION

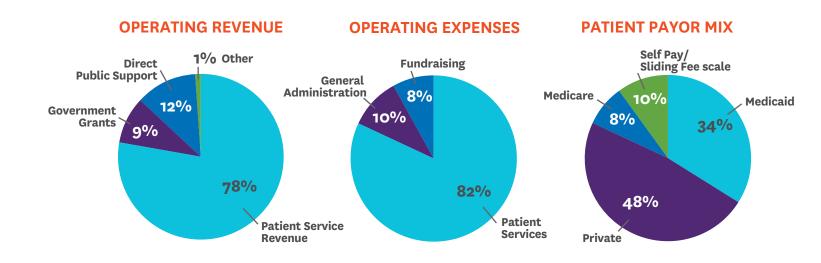
ASSETS	2016	2015
Cash and cash equivalents	\$ 12,711,639	\$6,489,139
Patient accounts receivable	5,845,673	3,070,825
Pledges receivable	373,119	205,284
Inventories	315,111	413,351
Prepaid expenses and other receivables	440,977	22,695
Total current assets	19,686,519	10,201,294
Property and equipment, net	7,300,563	2,880,163
Construction in progress	255,309	N/A
Other assets	1, 347,673	1,187,886
Total assets	\$ 28,590,064	\$14,269,343

LIABILITIES AND NET ASSETS

Current liabilities	\$ 7,395,683	\$ 2,267,515	
Long-term debt, less current maturities	2,655,562	3,094,220	
Total liabilities	10,051,245	5,361,735	
Net assets			
Unrestricted	17,976,359	8,478,053	
Temporarily restricted	562,460	429,555	
Total net assets	18,538,819	8,907,608	
Total liabilities and net assets	\$ 28,590,064	\$14,269,343	

STATEMENT OF ACTIVITIES

REVENUES, GAINS AND OTHER SUPPORT	2016	2015
Net patient service revenue	\$ 41,571,795	\$ 29,496,001
Government contracts	5,031,979	4,388,928
Direct public support	6,635,735	4,866,079
Other income, including Alliance income	377,909	764,080
Total revenues, gains and other support	\$ 53,617,418	\$ 39,515,088
EXPENSES		
Program expenses	\$ 36,136,641	\$ 28,094,260
Fundraising expenses	3,482,304	3,069,177
General and administrative expenses	4,367,262	3,535,302
Total expenses	\$ 43,986,207	\$ 34,698,739
Change in net assets	9,631,211	4,816,349



For the fiscal years ending June 30, 2016 and June 30, 2015. All numbers trace to audited financial statements.

THANK YOU TO OUR GENEROUS DONORS

The following people made a gift from July 1, 2015 through June 30, 2016.

\$20	0,	00	0	+
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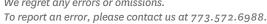
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