



# 2015 annual report

04 } Letter from the President  
and CEO

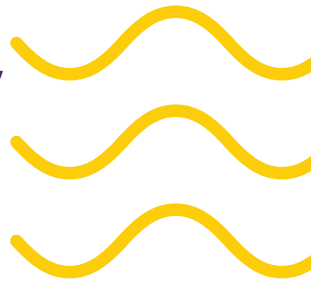
06 } Board / Community Advisory  
Board members

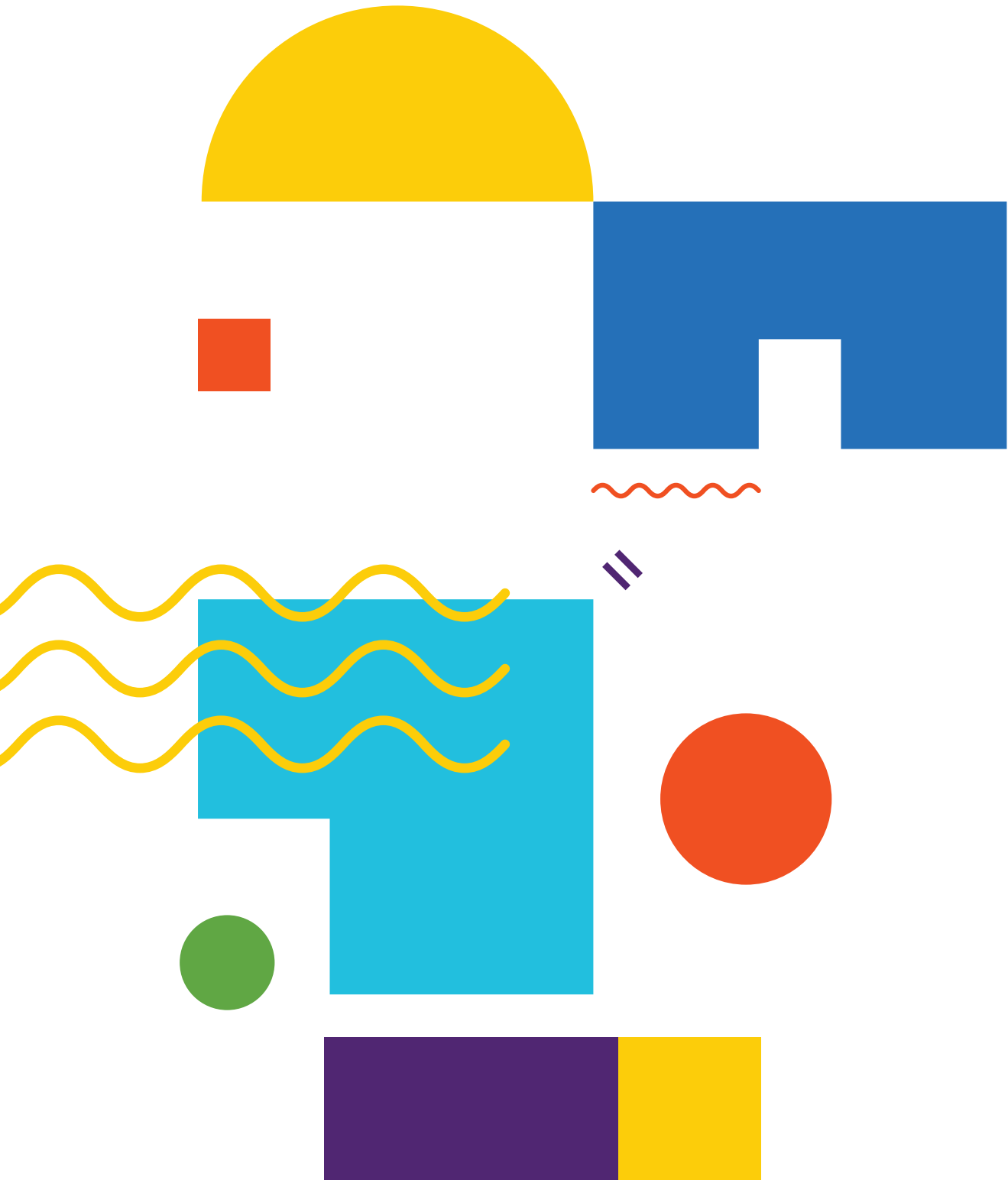
08-13 } Highlights

14-19 } Audit  
Patient demographics

20-22 } Donors

23 } Locations







**Dear Friends,**

**Health is *our* right;  
it's a human right.**

**With greater access  
to healthcare, we are  
able to have more time,  
energy, and connections  
with the people and  
places we love. As  
Howard Brown Health  
expands its ability to  
serve – more staff, clinic  
hours, and locations  
– we strengthen our  
communities.**

This year, Howard Brown Health has a lot to celebrate, and we invite you to join us as we recognize our major accomplishments from 2015 and look forward to another amazing year. We would not be here without you – the contributions of many people and partners helped us get here. That includes patients, donors, community supporters, staff, and all who share our passion for accessible healthcare that is as colorful as we all are.

We made enormous strides in 2015: Our designation as a Federally Qualified Health Center was a long-standing goal. We opened a new clinic in Rogers Park, a vibrant neighborhood that many LGBTQ people call home.

Our nationally recognized PrEP program, a cutting-edge strategy in HIV prevention, is gaining steam every day with more and more participants. And the cherry on top of our accomplishments is our new, colorful logo. The dynamic shapes and modern look of Howard Brown Health were designed with you in mind – the striking colors represent the depth and breadth of who we serve. It punctuates our commitment to holistic healthcare that uplifts the mind, body, and soul.

The following pages summarize the amazing year. While we're extremely proud of our numbers, they surely don't capture all that we do.

Healthcare is personal, it can be private, and it is sometimes daunting. You can't quantify that. But when you add it all up, our mission is to help you feel whole.

Thank you for supporting Howard Brown.  
Here's to your health,

**David Ernesto Munar**  
**President and CEO**

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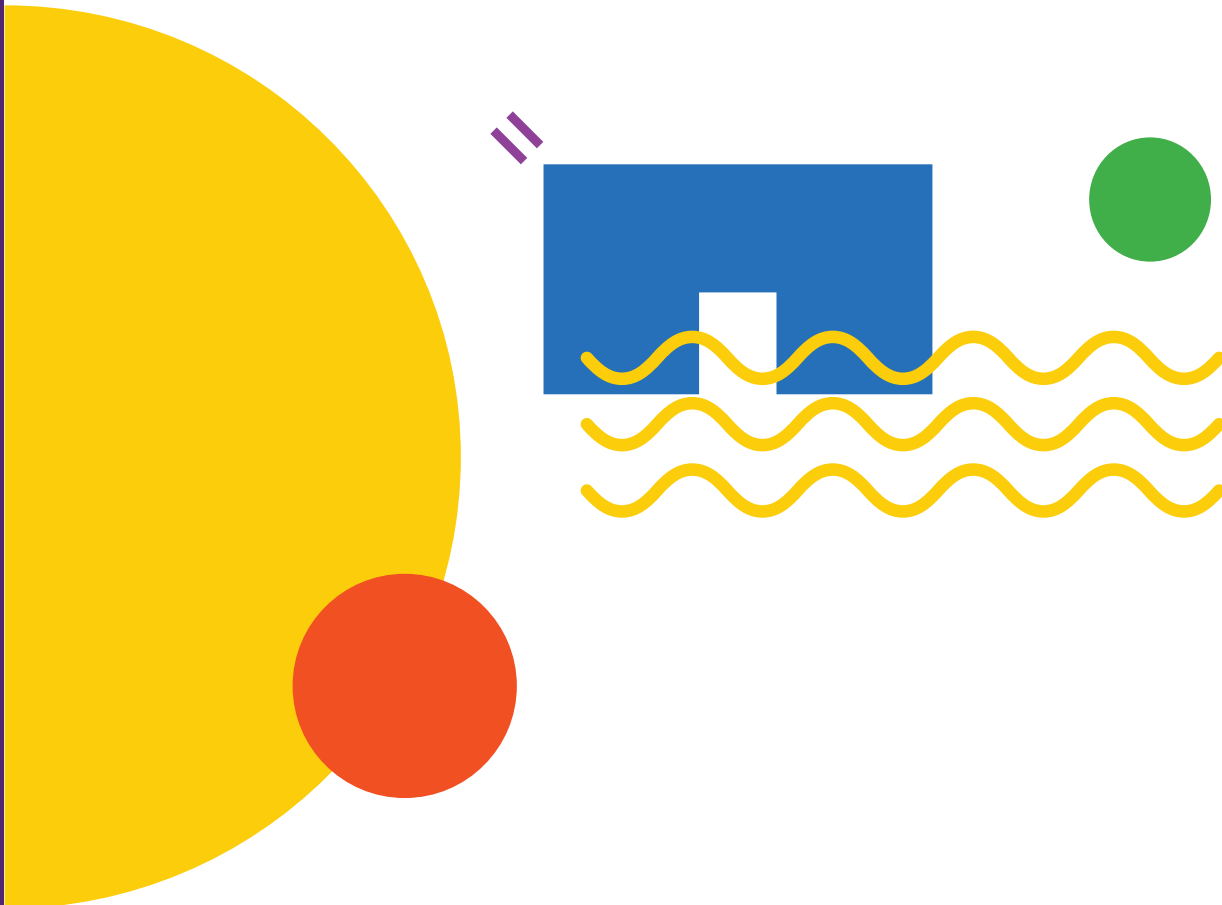
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# 2015 news briefs

## ✕ **HOWARD BROWN NAMED FEDERALLY QUALIFIED HEALTH CENTER**

In August, Howard Brown Health was named a Federally Qualified Health Center – the only FQHC in Illinois focused on the health needs of the LGBTQ population. This designation, awarded by the U.S. Department of Health and Human Services, entitles us to pursue more funding to improve the health of the LGBTQ community and allows us to serve more people.

## ✕ **HOWARD BROWN HEALTH CLARK OPENS IN ROGERS PARK**

In December 2015, we opened our third full-service clinic, at 6500 N. Clark Street, in Rogers Park. Howard Brown Clark allows us to serve an additional 5,000 people annually and will reduce wait times at all our clinics. This site is co-located with the Gerber/Hart Library and Archives and will display items from their collection.

## ✕ **EXPANDING BASE OF PATIENTS AND CLIENTS**

In 2015, the number of primary care patients served increased 23%, to 15,422. Our Behavioral Health team served 15% more people than the prior year. One of our biggest growth areas was in services to people who identify as transgender or gender nonconforming. Over the year, we served 2,157 transgender people – a 42% increase. In addition, our trans drop-in nights, held twice per month, attracted 30-45 attendees per session.

## ✕ **PREP EXPANDS**

In fiscal year 2015, we prescribed Truvada for pre-exposure prophylaxis to prevent the spread of HIV to 1,137 new people. Howard

Brown is one of the top prescribers of PrEP in the country, helping people forge relationships without the fear of HIV infection.

## ✕ **ADDRESSING THE MENINGITIS SCARE**

When a potential meningitis outbreak threatened in June, on the eve of Pride festivities, the Chicago Department of Public Health relied on Howard Brown and other partners to get the word out. Not only did we spread the word about invasive meningococcal disease, we vaccinated more than 4,400 people. As CDPH's lead partner in this effort, we helped avert a potential public health disaster.

## ✕ **MIDWEST LGBTQ HEALTH SYMPOSIUM INAUGURATED**

In October, we hosted the first-ever Midwest LGBTQ Health Symposium. More than 150 medical professionals attended to share their knowledge about advances and best practices in such areas as advanced HIV care, transgender health and hormone replacement therapy, and gender-affirming surgery.

## ✕ **HEALTH INSURANCE ENROLLMENTS BREAK RECORD**

During the fiscal year, our navigators helped 325 people enroll in private or marketplace insurance and helped 430 people become insured through Medicaid or Medicare, reducing the ranks of the uninsured and increasing community health.

## ✕ **DESIGNATED A PATIENT-CENTERED MEDICAL HOME**

In May, we were recognized as a level 2 Patient-Centered Medical Home,

a designation given by the National Committee for Quality Assurance to healthcare providers that use evidence-based, patient-centered processes. Our patient-centered medical home teams strive to create and maintain long-term participatory relationships with patients that lead to healthier lives and more efficient care.

## ✕ **HOWARD BROWN HEALTH REBRANDS**

In November, we updated our look and logo and started doing business as “Howard Brown Health,” dropping “Center” to reflect our growth and many sites. The new logo represents Howard Brown Health intersecting with a diverse and vibrant community. The visual elements combine to create an identity that is contemporary but not trendy, fabulous but not flashy.

## ✕ **FINANCIAL STABILITY CONTINUES POSITIVE TREND**

During fiscal year 2015, Howard Brown Health continued to grow. We ended the year with 50 days of cash on hand, moving closer to our goal of a 90-day reserve (the minimum amount considered a best practice), while reducing our long-term debt.

## ✕ **NEW GRANT FOR MEDICATION ADHERENCE CONSULTATION PROGRAM**

Howard Brown received funding from the Chicago Department of Public Health to provide consultation, education, and support for six months to individuals who are struggling with adherence to HIV medication and have a detectable viral load of 200 copies or above.





**SEXUAL AND REPRODUCTIVE HEALTH**

**SERVICES** increase access to necessary sexual health and wellness programming for people of all genders, with services that include:

**breast/chest exams and mammograms**

**pelvic exams and pap tests**

**HIV/STI testing and treatment**

**birth control counseling**

**pregnancy testing and support**

**wellness exams**

**counseling and support groups**

**alternative insemination**



**BROWN ELEPHANT**

The Brown Elephant stores support the mission of Howard Brown by selling gently used furniture, clothing, and household items. In fiscal year 2015, the Brown Elephant generated almost \$1 million in net revenue to help pay for uncompensated patient care.

**Check out our stores in Andersonville , Lakeview, & Oak Park!**

Visit [brown elephant.com](http://brown elephant.com)





**NEW BRAND**

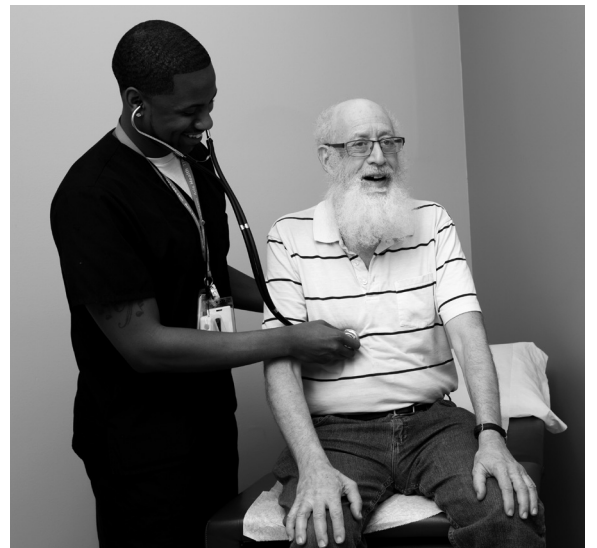
Howard Brown Health thanks Digital Kitchen for its pro bono support creating our new logo and brand.

Check out our new website [howardbrown.org](http://howardbrown.org)!

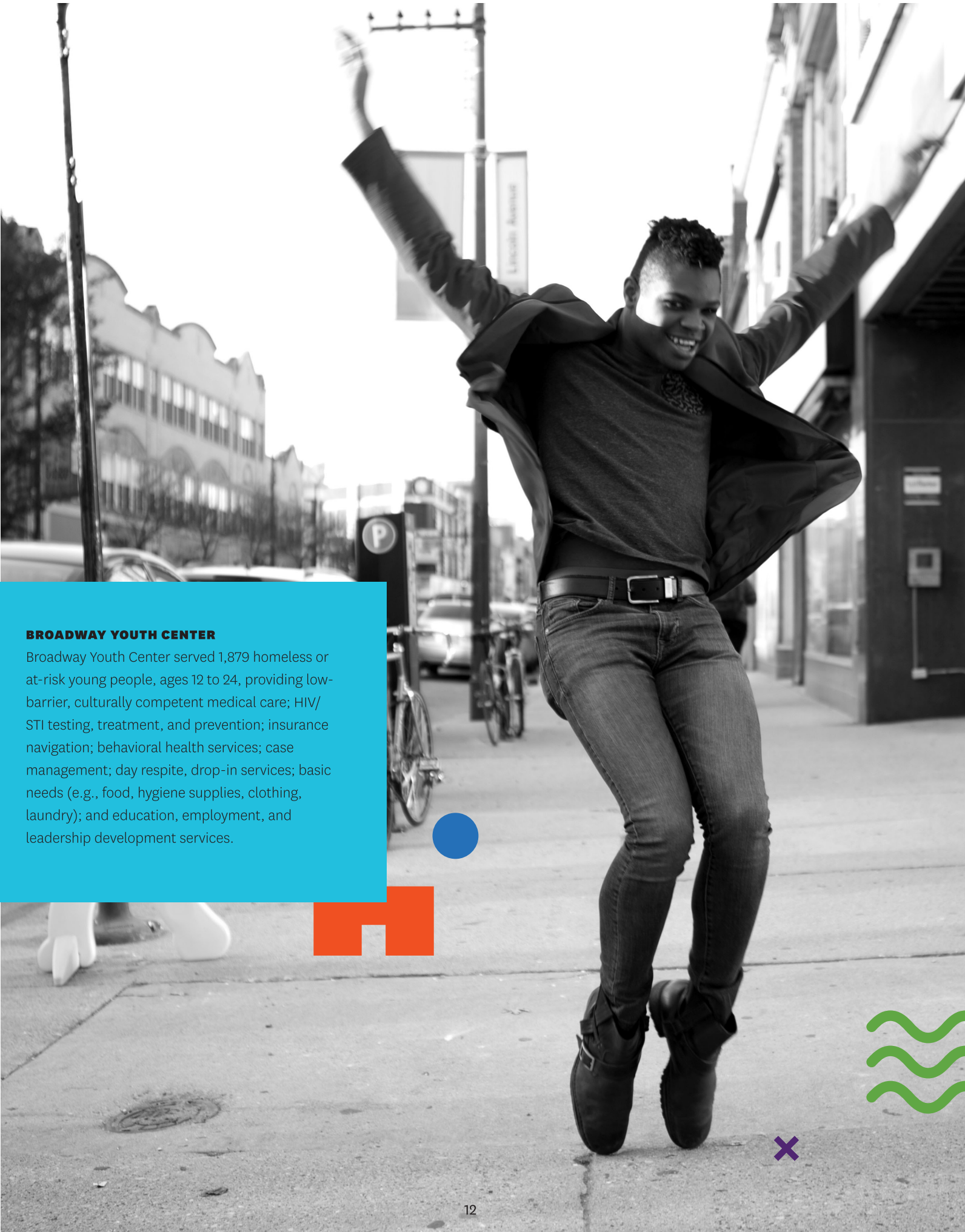


Digital Kitchen is a creative and digital agency that has been shaping culture and brands for 20 years.

[thisisdk.com](http://thisisdk.com)







**BROADWAY YOUTH CENTER**

Broadway Youth Center served 1,879 homeless or at-risk young people, ages 12 to 24, providing low-barrier, culturally competent medical care; HIV/STI testing, treatment, and prevention; insurance navigation; behavioral health services; case management; day respite, drop-in services; basic needs (e.g., food, hygiene supplies, clothing, laundry); and education, employment, and leadership development services.



# SAVE THE DATES



## **ANNUAL MEETING**

Wednesday, March 30  
Brown Elephant Andersonville  
5404 N. Clark Street



## **GARDEN OF EVE**

Friday, April 29  
Ignite Glass Studios  
401 N. Armour Street



## **MIDWEST LGBTQ HEALTH SYMPOSIUM**

Thursday, October 6-7



## **BIG ORANGE BALL HALLOWEEN BASH**

Saturday, October 22  
The Geraghty  
2520 S. Hoyne Avenue

# Audited statement of activities

JULY 1, 2014 -  
JUNE 30, 2015

## REVENUES, GAINS, & OTHER SUPPORT

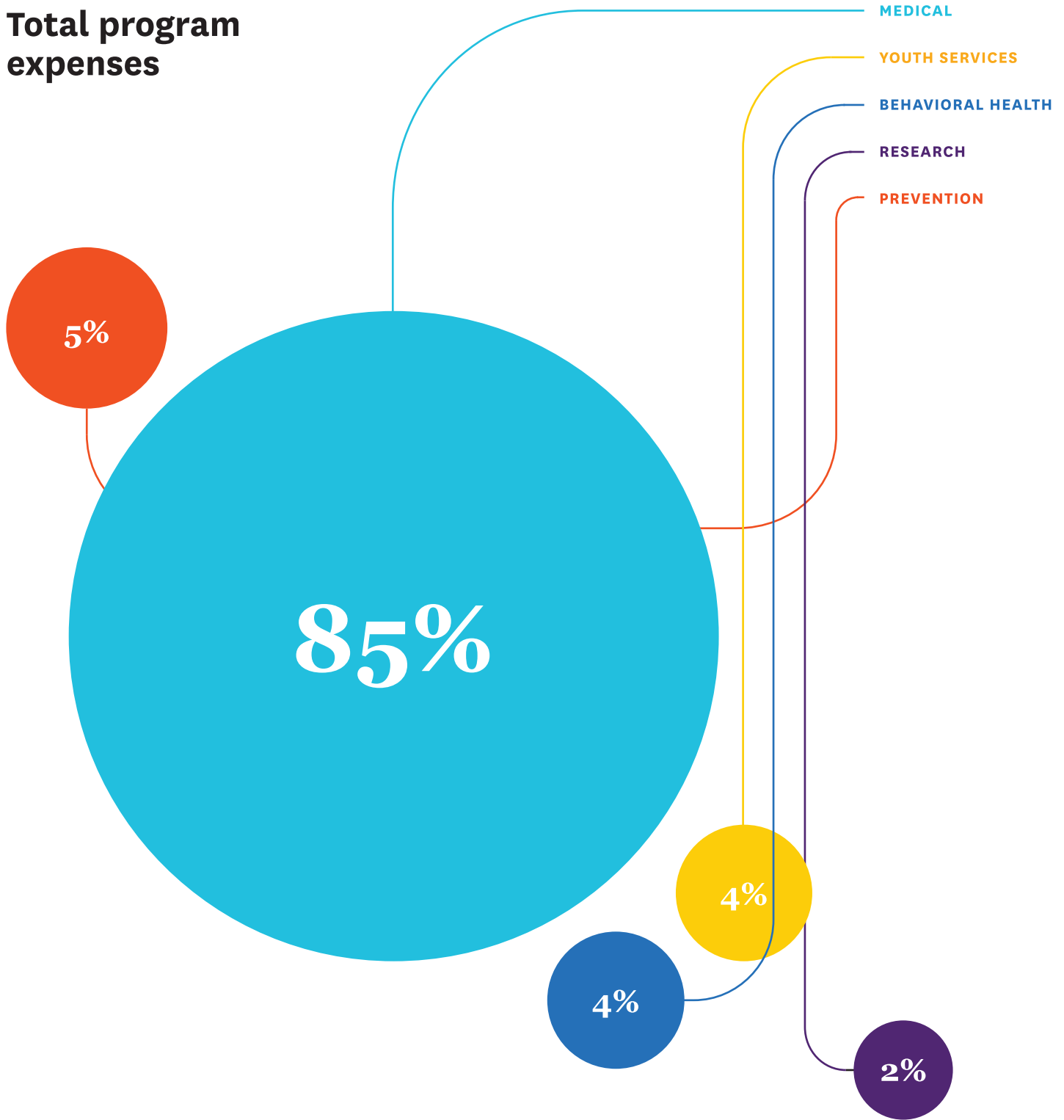
	2015	2014
<b>Net patient revenue</b>	<b>3,345,084</b>	<b>2,834,145</b>
Government contracts	4,388,928	4,772,990
Direct public support	4,809,216	4,878,406
Donated services	56,863	339,606
Interest	149	170
Net assets released from restriction	0	0
340B pharmacy revenue	23,403,037	14,997,632
Other, including Alliance income (loss)	763,931	388,257
<b>TOTAL REVENUES, GAINS, &amp; OTHER SUPPORT</b>	<b>36,767,208</b>	<b>28,211,206</b>

## EXPENSES

	2015	2014
Medical	21,664,277	15,221,105
Youth services	923,067	946,000
Behavioral health	942,248	789,872
Research	501,688	649,075
Prevention	1,315,100	1,053,735
<b>Total program expenses</b>	<b>25,346,380</b>	<b>18,659,787</b>
Development	424,375	558,770
Public relations	216,833	281,860
Brown Elephant	2,644,802	2,434,812
<b>Total expenses by function</b>	<b>3,286,010</b>	<b>3,275,442</b>
General and administrative	3,318,469	3,941,226
<b>TOTAL EXPENSES</b>	<b>31,950,859</b>	<b>25,876,455</b>



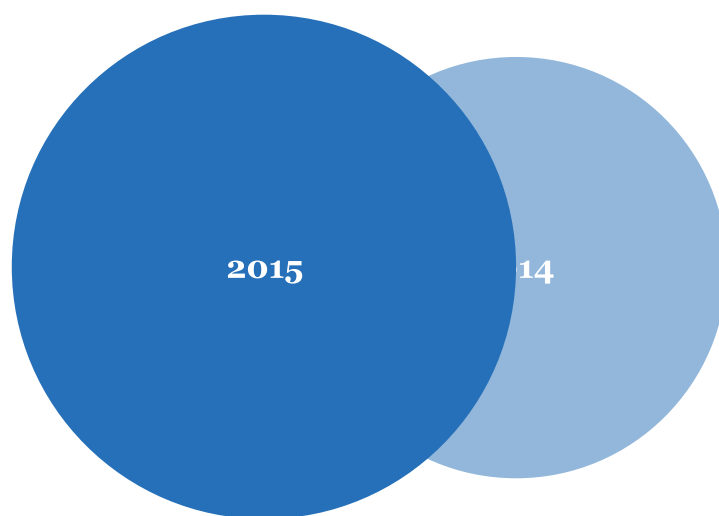
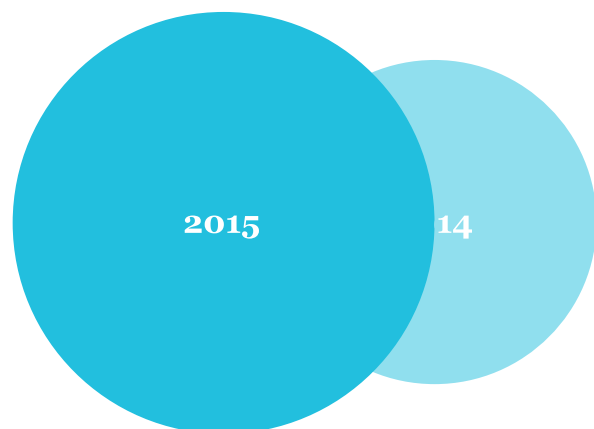
# Total program expenses



	2015	2014
Increase (decrease) in net assets	<b>4,816,349</b>	<b>2,334,751</b>
Net assets (deficit) at beginning of year	<b>4,091,259</b>	<b>1,756,508</b>
.....	.....	.....
Net assets at end of year	<b>\$8,907,608</b>	<b>\$4,091,259</b>

# Statement of financial position

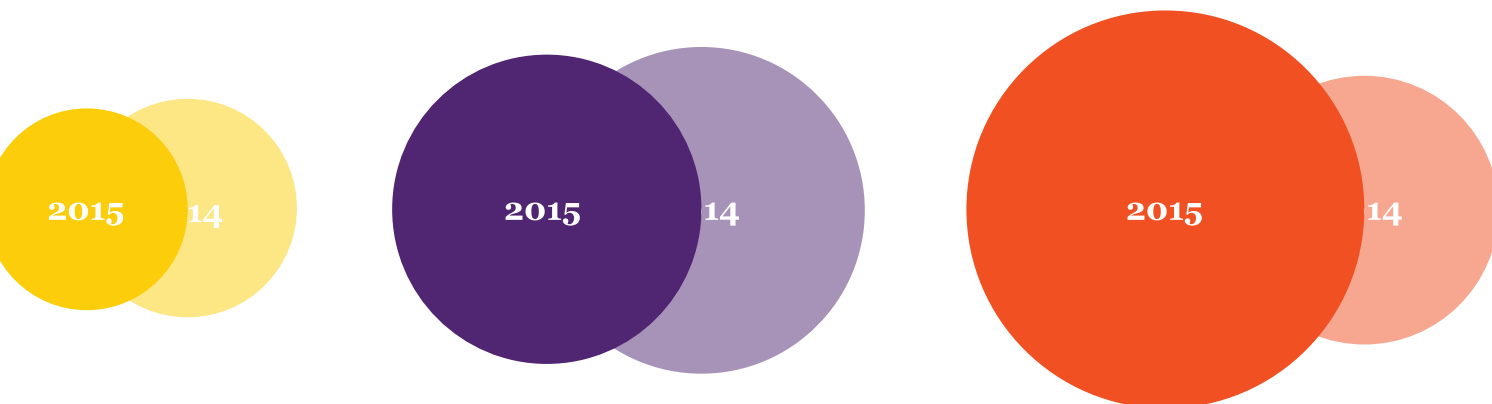
YEAR END  
JUNE 30, 2015



## CURRENT ASSETS

	2015	2014
Cash and cash equivalents	6,351,639	1,393,464
Accounts receivable, net of allowance for doubtful accounts of \$546,119 and \$748,727	3,070,825	3,612,521
Pledges receivable, net of allowance for doubtful accounts of \$175,075 and \$183,398	205,284	355,105
Inventories	413,351	514,813
Prepaid expenses and other receivables	22,695	16,984
<b>Total current assets</b>	<b>10,063,794</b>	<b>5,892,887</b>
Restricted cash	137,500	125,000
Property and equipment, net	2,880,163	2,868,869
Construction in progress	0	80,573
Investment in Alliance and others	761,870	661,626
Other assets	426,016	384,519
<b>TOTAL ASSETS</b>	<b>\$14,269,343</b>	<b>\$10,013,474</b>

# 2015 / 2014



## CURRENT LIABILITIES

	2015	2014
Current maturities of long-term debt	168,561	230,873
Accounts payable	1,363,763	1,807,613
Accrued expenses	700,875	562,536
Deferred revenue	34,316	0
<b>Total current liabilities</b>	<b>2,267,515</b>	<b>2,601,022</b>
Long-term debt, less current maturities	3,094,220	3,321,193
<b>Total liabilities</b>	<b>5,361,735</b>	<b>5,922,215</b>

## NET ASSETS

	2015	2014
Unrestricted	8,478,053	3,516,073
Temporarily restricted	429,555	575,186
<b>Total net assets</b>	<b>8,907,608</b>	<b>4,091,259</b>
<b>TOTAL LIABILITIES &amp; NET ASSETS</b>	<b>\$14,269,343</b>	<b>\$10,013,474</b>

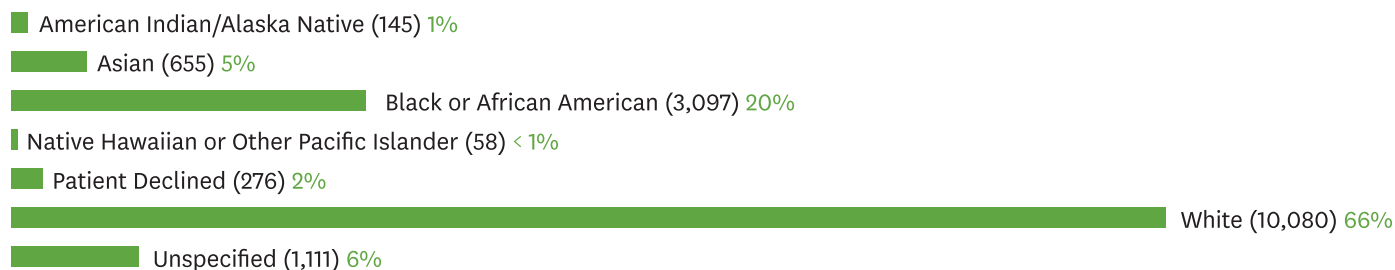
# Demographics\*

JULY 1, 2013 -  
JUNE 30, 2014

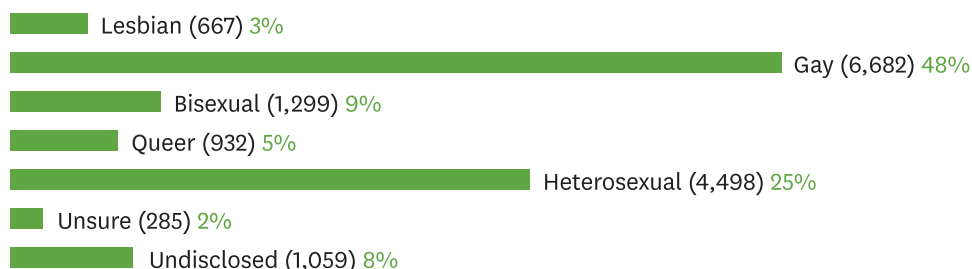
In 2015, Howard Brown served 19,453 patients and clients – 15,422 of whom were **primary care patients**.

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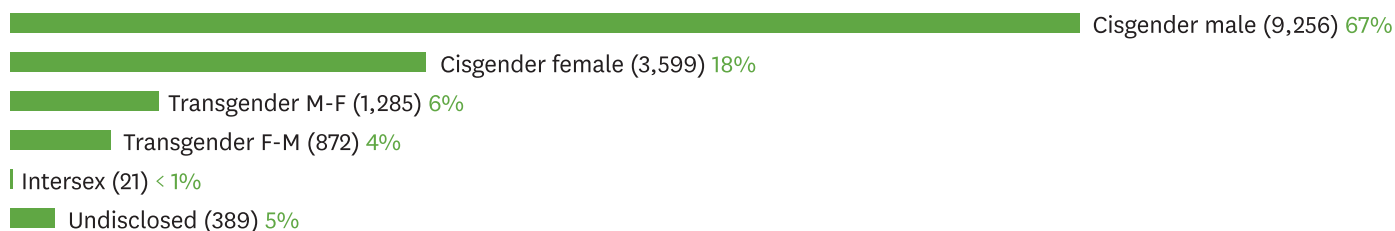
## ALL PATIENTS, BY RACE



## ALL PATIENTS, BY SEXUAL ORIENTATION



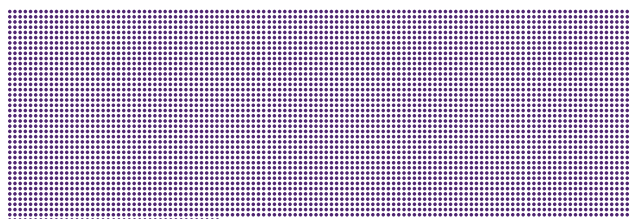
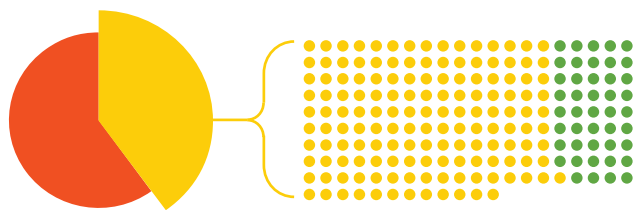
## ALL PATIENTS, BY GENDER IDENTITY



\*Howard Brown Health understands that current categories for race/ethnicity, sexual orientation, sex assigned at birth, and gender identity do not adequately capture our individual identities. We follow federal standards, as recommended by the Office of Management and Budget (OMB), for race/ethnicity data collection. For this reason, patients who identify as Hispanic/Latino are included within race categories and vice versa.

\*\* PEP is post-exposure prophylaxis for HIV exposure.

# Sexual health / family planning



## HEPATITIS C TREATMENT

In 2015, 41% of all patients served were screened for hepatitis C. Of the 192 hepatitis C patients treated, 44 patients were cured of hepatitis C infection.

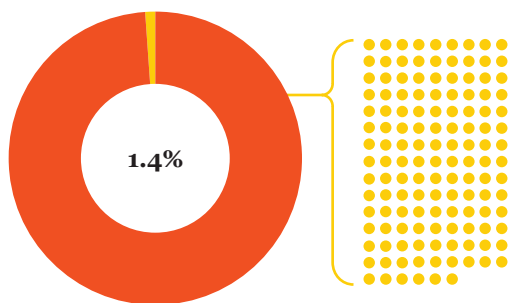
## ARTIFICIAL INSEMINATION

In 2015, Howard Brown provided 84 inseminations for 23 unique patients.

## MENINGITIS VACCINATIONS

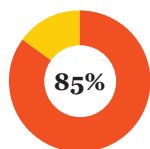
In 2015, Howard Brown vaccinated 4,841 patients against meningitis.

# HIV care

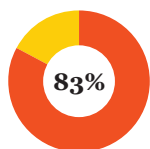


## HIV POSITIVITY RATE

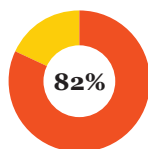
Howard Brown tested 9,468 patients for HIV in 2015. Of those tested, 132 patients were diagnosed with HIV.



HIV linkage to care



HIV retention in care (1 year)

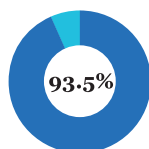


HIV viral load suppression

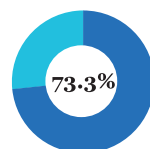
# Patients

Total patients and clients	19,453
Total primary care patients	15,422
Total walk-in visits	12,716
Total patients in walk-in (2015)	6,516
Total patients (CY2014 and 2015)	10,560
Total patients in mental health services	1,981
Total patients in substance abuse services	655
Total youth served at BYC	1,879
Total patients who received PEP services**	342
Total patients who initiated PrEP	1,137

# Behavioral health



Tobacco screening and cessation



Depression screening

# Donors

Thank you to our generous donors. The following people made a gift from July 1, 2014, through June 30, 2015.

## \$100,000 +

The Chicago Community Trust  
Estate of Ernest A. Sloss  
Gilead Sciences

## \$50,000-\$99,999

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### HOWARD BROWN HEALTH CLARK

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Chicago, IL 60626

### HOWARD BROWN HEALTH HALSTED

3245 N. Halsted Street  
Chicago, IL 60657

### HOWARD BROWN HEALTH 63RD ST

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### BROADWAY YOUTH CENTER

615 W. Wellington Avenue  
Chicago, IL 60657

773.388.1600  
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