

LETTER FROM THE PRESIDENT AND CEO



February 11, 2015

Dear Friends,

For Howard Brown Health Center, this year has definitely been a game-changer.

Despite enduring our fair share of challenges, today HBHC is evolving and getting stronger. In 2014, we celebrated our 40th anniversary, built new examination rooms, increased our patient base and launched new, innovative programs.

And we have more in store for 2015.

We will continue to fight for a prouder, more powerful HBHC community: an institution that is built to last, professionally run and grounded in and by the community.

This year, we will work even harder to provide services for disadvantaged youth and secure a permanent home for the Broadway Youth Center. We will increase efforts in health programs for lesbian, bisexual, queer and straight women; provide state-of-the-art primary and specialty care for gay, bi, queer and straight men; expand our abilities to care for our transgender community with dignity and respect; and further support our elders, LGBTQ couples, families and all the rich diversity that makes up the LGBTQ and ally rainbow.

Beyond strengthening our client services, we will invest in building our medical education programs, expanding our research projects and intensifying our advocacy and institutional partnerships. We will continue to invest in the best talent to deliver vital care and services to our valued patients and clients.

We will manage our business prudently and strengthen our institutional base for future growth and long-term sustainability.

And of course, we're going to create innovative ways to fundraise in order to make care and wellness services accessible and affordable to all.

Yes, our goals are lofty, but we fully understand how much is at stake to make health and wellness affordable, accessible, and affirming.

It's because of your support, input and encouragement that we are able to dream so big.

Thank you for supporting our mission to uplift the lives and improve the health of LGBTQ people and allies in Chicago.

Best,

David Ernesto Munar President and CEO









PROTECTING OUR YOUTH DURING THE POLAR VORTEX

For more than 1,500 teens and young adults, the Broadway Youth Center (BYC) is a haven to seek refuge, medical care, social services, clothes and other much-needed care. Our commitment stayed true, especially during the 2014 Polar Vortex. While most of the city shut down, the BYC stayed open past its normal hours to ensure that young people were safe and warm during the record cold temperatures.



BYC's Drop-In room is ready to go for our young clients to access a range of services.



HBHC is awarded a grant from Searle Funds at The Chicago Community Trust to help integrate mental health and chronic disease care for our patients.



An Oak Park Brown Elephant staff member shovels the sidewalk for our customers.





TRANS DROP-IN NIGHTS DEBUT

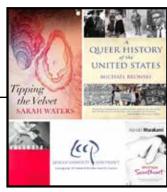
To further address the needs of our 1,500+ transgender and gender non-conforming clients, HBHC introduced After Hours, a bimonthly drop-in meeting that consists of health screenings, public speakers and group discussions.



HBHC presented at the World Professional Association for Transgender Health in Thailand.



HBHC enrolls more than 1,200 of our patients into the Health Insurance Marketplace in 2014.



Each month, LCCP hosts its Book Club to bring lesbian, bi and queer women together as they discuss an exciting page turner.





INFLUENCING HOW NURSES TREAT LGBT SENIORS

HBHC's Nurses Health Education About LGBT Elders (HEALE) Program made a huge splash with its Cultural Competency Curriculum, reaching more than 4,600 nurses and health care professionals. In March, the program's research was published in the Journal of Nursing Management, shedding light on the discrimination LGBTQ seniors face in health care settings.



The Brown Elephant Resale Shops continues its tradition of providing unique and amazing items to Chicago through its Pop-Up shops.



The "Aging as We Are" lunch series brings together LGBTQ seniors each week to discuss relevant issues and share a meal.



The Brown Elephant pick-up crew steps up their game with new delivery trucks.





HBHC DISCUSSES LGBTQ HEALTH ON CHICAGO TONIGHT

On his first day, HBHC's new President and CEO David Ernesto Munar was a guest on WTTW's *Chicago Tonight*. Munar talked about the future of the agency, the impact that HBHC has on the LGBTQ community, and the importance of quality and affordable health care.



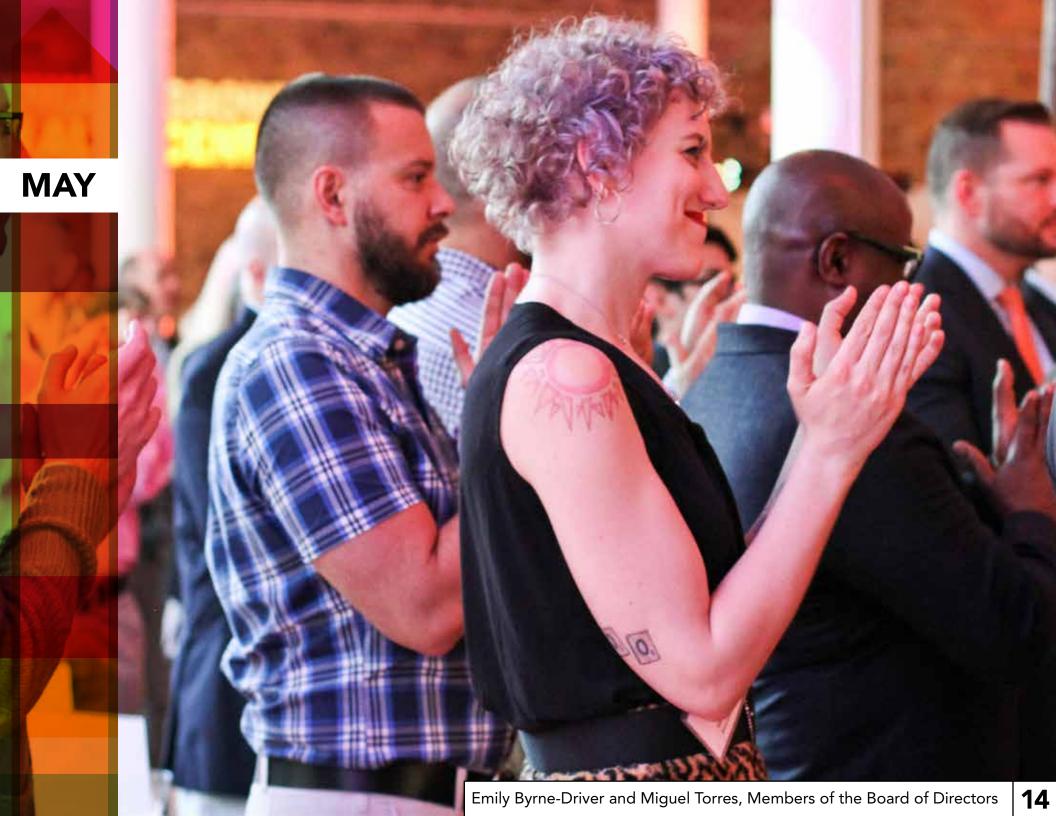
New members join the HBHC's Community Advisory Board (CAB), which aims to provide HBHC with vital community feedback on programs and services.



HBHC officially launches its innovative PrEP education campaign to reduce HIV transmission.



The Brown Elephant joins the Vintage Garage, a massive flea market in Chicago's Uptown neighborhood, to help raise funds for HBHC.





CELEBRATING 40 YEARS OF SERVICE

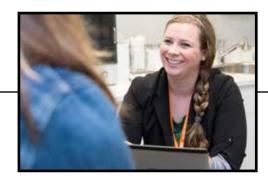
In commemoration of four decades of service, 2014's annual meeting addressed our legacy "40 and Proud" with speeches that addressed Howard Brown Health Center's past, present and future accomplishments strengthening the health and lives of the LGBTQ community.



HBHC expands its Board of Directors by adding seven new members, all of whom are patients.



The Broadway Youth Center celebrates its tenth anniversary of providing care to young people.



HBHC celebrates the first year of its Behavioral Health Consulting program embedded in the medical clinic.





SOUNDING OFF AT OUR TOWN HALL MEETINGS

Throughout May and June, HBHC held a series of town hall meetings to discuss the health and wellness needs of Chicago's LGBTQ community. With question and answer sessions that gave voice to every age range, sexual orientation, and gender identity, the meetings provided unique insight into persistent barriers the community faces. Collecting community input helps HBHC ensure our programs and services remain culturally competent.



HBHC teams up with other LGBTQ groups for Chicago's 45th Pride Parade.



Broadway Youth Center table at the 2014 Chicago's Dyke March.



Bitch To Quit, our smoking cessation research team, are all smiles at Andersonville's MidSommer Fest.





THE BROWN ELEPHANT OPENS A NEW LOCATION

Our flagship Brown Elephant Resale Shop moved to a new Lakeview location at 3020 N. Lincoln Avenue. This new store boasts a large, open space for our customers to shop. It also serves as a home for HBHC community events and outreach services. Most important, net proceeds from all of our Brown Elephant locations help support health care services for thousands of under-insured and uninsured patients each year.



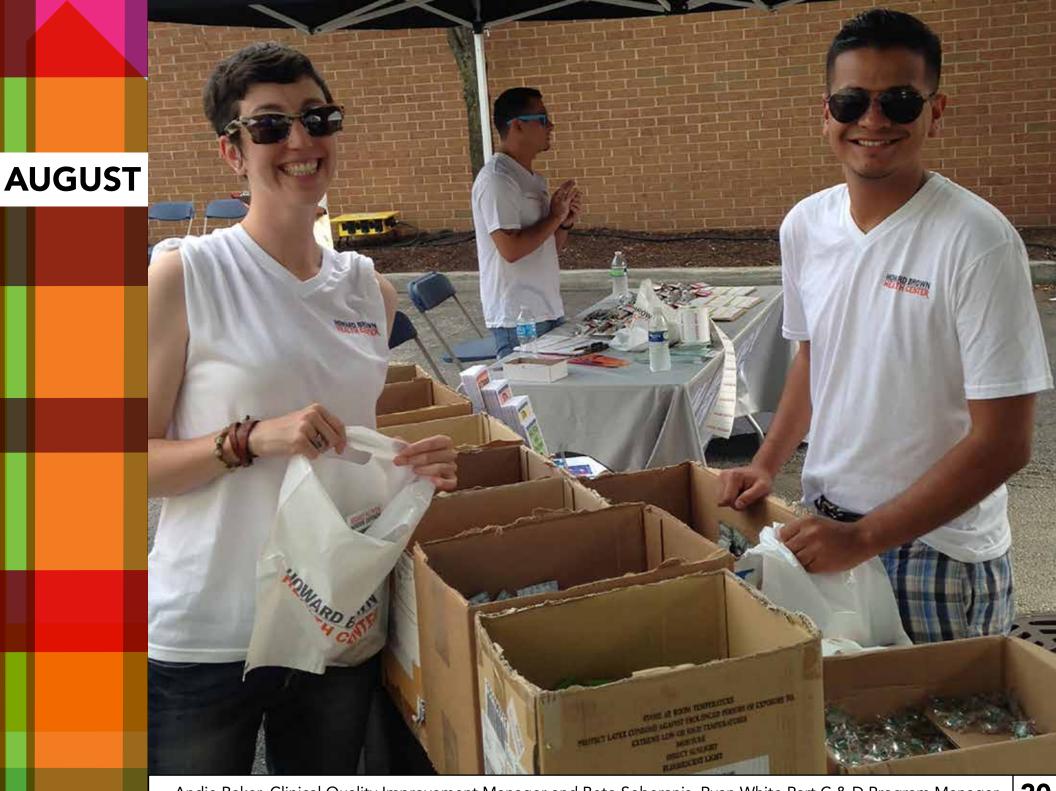
HBHC hosts the Chicago portion of the first National Gay Blood Drive.



HBHC participates in Step Up Get Tested, an awareness event to encourage people to get tested for HIV on National HIV Testing Day.



HBHC staff Carlos Oregno and Ricardo Albarran are chosen as two of *Windy City Time's* "30 under 30" 2014 Leadership Class.





PROMOTING HEALTH AND WELLNESS AT NORTHALSTED MARKET DAYS

During Northalsted Market Days, HBHC conducted free HIV testing with Insti tests, a testing device that provides accurate results in one minute. With six testing stations and a team of dedicated staff and volunteers, HBHC screened a whopping 187 members of our community.



Bitch to Quit enrolled 248 clients this summer, which is twice as many as last summer.



Brown Elephant's Lincoln store hosts its first Pop Up Shop curated by staff member Ana Culajay.



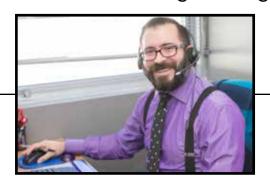
Kyle Jones, a Facilitator for Bitch to Quit, brings Project Adhere to HBHC — a program that focuses on HIV treatment adherence and smoking cessation among gay and bisexual Black men.





WE RAN, WE WALKED, WE SUPPORTED CHARITY CARE

With the help of more than 30 staff members and volunteers, HBHC raised over \$18,000 for HBHC in the annual AIDS Run and Walk, Chicago. Don Trumbull, Facilities and Construction Manager, captured the top fundraiser award, and the Behavioral Health Team and Brown Elephant, Oak Park captured our "Penny Wars" fundraising challenge.



HBHC's Call Center, which answers client questions and schedules appointments, celebrated its one-year anniversary this fall.



HBHC created the Patient Assistance Clinic to enroll our HIV-positive patients into Illinois's AIDS Drugs Assistant Program (ADAP).



HBHC promoted Magda Houlberg, MD, to Chief Clinical Officer; Kristin Keglovitz-Baker, PA-C, AAHIVS to Chief Operating Officer; and Al Torrence, MD, to Site Medical Director at Aris Health.



Munar with Alderman Tom Tunney, State Representative Greg Harris, State Representative Sara Feigenholtz, and Alderman James Cappleman 24



NEW EXAM ROOMS ADD CAPACITY AT HBHC'S SHERIDAN CLINIC

Thanks to state grants, HBHC added four new exam rooms to its Sheridan location, increasing space from 10 to 14 patient examination rooms. This expansion will allow HBHC to provide even more efficient and high-quality health care to everyone who walks through our doors. Plus, it will allow our clinicians to provide an additional 8,000 patient visits a year, which in 8 to 10 years translates to 64,000 to 80,000 additional visits.



HBHC patient Judy Fabjance talks about HBHC and her battle with breast cancer in *The Advocate*.



HBHC Joins BET Networks and Planned Parenthood at the Breast Party Ever.



HBHC staff members participate in effort to stand up against LGBTQ bullying for Spirit Day.





DANCING THE NIGHT AWAY AT GARDEN OF EVE

Held at the West Loop's Venue One, our annual fundraiser Garden of Eve boasted a battle of the DJs, amazing raffle prizes - such as tickets to see Melissa Etheridge and a week-long vacation to the Dominican Republic - and an evening of cocktails, cuisine and dancing. All proceeds supported our youth, elders, transgender and women's health programs.



HBHC, Center on Halsted, Chicago House, and Chicago Women's AIDS Project team up to commemorate the Trans* Day of Remembrance (TDOR).



HBHC is featured in a *Michigan Avenue Magazine* article that highlighted the impact that we have had in the LGBTQ community for the past 40 years.



Cassie Warren, BYC's Youth Benefits Counselor, was named to the *POZ* 100 list and was also on the cover.





CELEBRATING 19 YEARS OF SERVICE AT HOWARD BROWN HEALTH CENTER

This year, Dr. Cathy Creticos, our Associate Medical Director, celebrated her 19th year providing exceptional care for patients at Howard Brown Health Center. Dr. Creticos, who was honored at the annual Holiday Staff Party, has been an incredible asset with her vast experience with HIV treatment and research since the epidemic first hit in the 1980s.



Munar talks about HIV testing and World AIDS Day on Fox News Chicago.

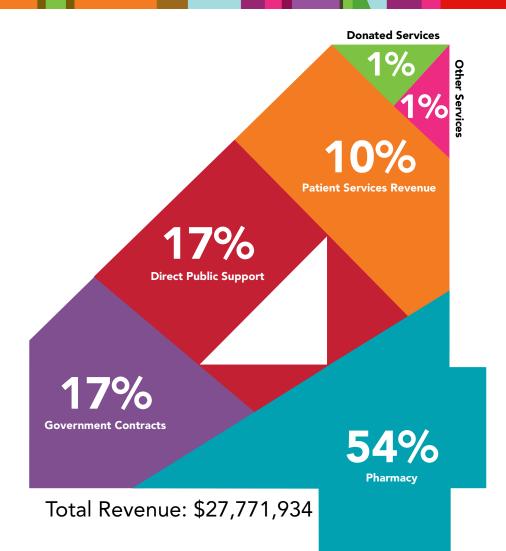


The Windy City Times profiles Myles Brady, HBHC's new Transgender Outreach Coordinator.



On World AIDS Day, HBHC conducted 52 HIV/STI tests and five post-exposure prophylaxis (PEP) and PrEP visits.

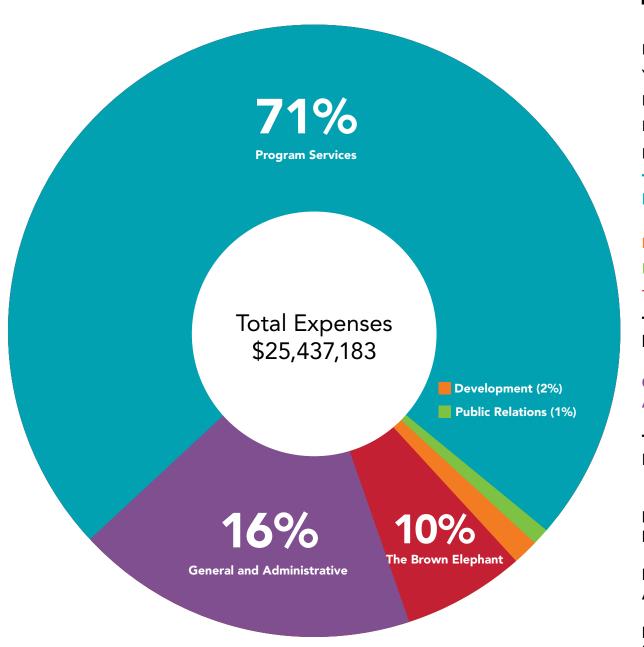
AUDITED STATEMENT OF ACTIVITIES: July 1, 2013 - June 30, 2014



Revenues, Gains and Other Support

	2014	2013
Gross Patient Revenue	\$ 4,369,852	\$3,932,999
Less: Contractual Adjustments	(767,873)	(574,348)
Less: Charitable Care	(767,834)	(1,031,651)
Less: Bad Debt Expense	(439,272)	(324,181)
Net Patient Revenue	2,394,873	2,002,819
Pharmacy	14,997,632	9,762,840
Direct Public Support	4,878,406	4,810,383
Government Contracts	4,772,990	4,329,544
Donated Services	339,606	139,007
Other Services	388,427	183,796
TOTAL REVENUES, GAINS		
AND OTHER SUPPORT	\$27,771,934	21,228,389
	Less: Contractual Adjustments Less: Charitable Care Less: Bad Debt Expense Net Patient Revenue Pharmacy Direct Public Support Government Contracts Donated Services Other Services TOTAL REVENUES, GAINS	Gross Patient Revenue \$ 4,369,852 Less: Contractual Adjustments (767,873) Less: Charitable Care (767,834) Less: Bad Debt Expense (439,272) Net Patient Revenue 2,394,873 Pharmacy 14,997,632 Direct Public Support 4,878,406 Government Contracts 4,772,990 Donated Services 339,606 Other Services 388,427

AUDITED STATEMENT OF ACTIVITIES: July 1, 2013 - June 30, 2014



Expenses		
	2014	2013
Medical	\$14,612,531	\$10,019,389
Youth Services	943,320	962,488
Behavioral Health	789,872	656,628
Research	649,075	712,772
HIV/STI Prevention	1,053,735	982,476
Total Program Expenses	18,048,533	13,333,753
Development	558,770	990,339
Public Relations	281,860	234,798
The Brown Elephant	2,402,370	2,199,713
Total Expenses by Function	3,243,000	3,424,850
General and Administrative	4,145,650	4,027,347
TOTAL EXPENSES	25,437,183	20,785,950
INCREASE (DECREASE) IN NET ASSETS	2,334,751	442,439
NET ASSETS (DEFICIT) AT BEGINNING OF YEA	R 1,756,508	1,314,069
NET ASSETS AT END OF YEAR	4,091,259	1,756,508

UNDERSTANDING WHO WE ARE, WHO WE SERVE AND THE SERVICES WE PROVIDE

DEMOGRAPHICS:

July 1, 2013 - June 30, 2014

27,713 Patients and Clients

12,509 Primary Medical Care Patients

20,914 Primary Medical Care Visits

1,817 Broadway Youth Center Clients

5,629 Patients accessed HIV/STI testing in the Walk-In Clinic

1,716 Behavioral Health Services Patients

9,224 Behavioral Health Encounters

767 Behavioral Health Patients

4,061 Behavioral Health Visits

331 Substance Abuse Patients

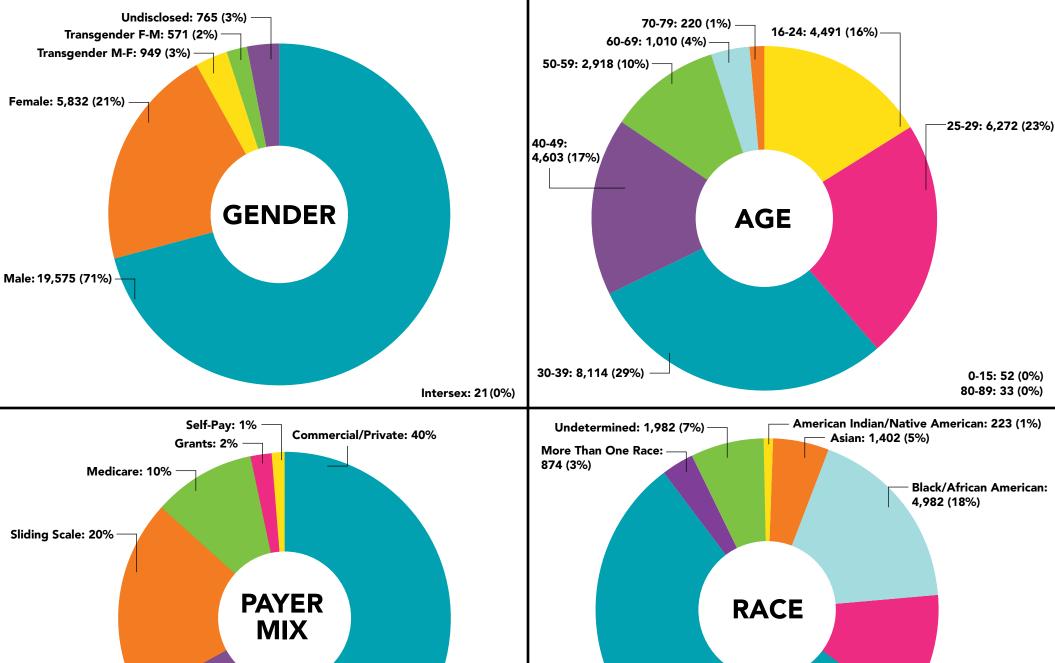
3,567 Substance Abuse Visits

169 Psychiatry Patients

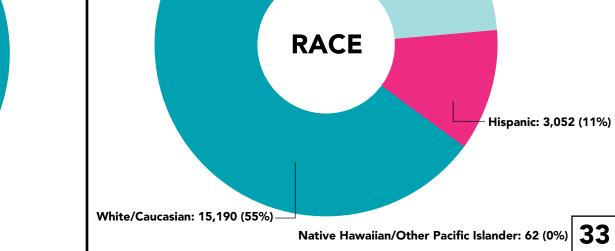
469 Psychiatry Visits

781 Behavioral Health Consultant Patients

1,127 Behavioral Health Consultant Visits



Medicaid: 27%







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Listings recognize gifts made to HBHC between July 1, 2013 and December 31, 2014.

If you notice an error in your listing, please contact Joey Mandeville, at JoeyM@howardbrown.org.

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\$10,000 TO \$49,999

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